INSTRUCTIONS TO BIDDERS

1. This document set contains the following:
   a) Terms and conditions of the Tender - Pages 2 & 3
   b) Details of the Firm offering this Quote - Page 4
   c) Technical Compliance & Quotation form (Price Bid) - Page 5 to 8
   d) NIT-T’s check list copy - Page 9

2. The bidder's copy is for your future records. Please fill in and return only NIT-T's copy.

3. Read through the terms and conditions given and affix your signature and seal if you find them acceptable. Any deviations may be recorded. Read carefully the list of specifications that we have enclosed.

4. Fill in the questionnaire regarding the Firm.

5. The downloaded documents ‘Technical Compliance Form’ and ‘Quotation Form (Price Bid)’ should be TYPE WRITTEN USING CAPITAL LETTERS ONLY. At the time of filling the “Quotation Form (Price Bid)” make sure that you have not missed anything. Specify the model number & specification for each item. The form should be filled in item-wise. Do not leave blank fields. If you are not quoting for a specific item, you should specify “NOT QUOTING”.

6. Do not use ambiguous terms like “yes”, “complied” or “available”. Specifically mention the matching specification of the product offered by you. Make sure that you have affixed your signature with date and seal on all the documents.

7. Please send the tenders in a sealed envelope superscribed as “QUOTATIONS AGAINST TENDER NOTIFICATION NO: JANUARY/2013/CSG Item No. 8: Digital Still Cameras, Digital SLR Cameras, Handycameras, Surveillance Cameras” so as to reach “The Head, Computer Support Group, CSG, National Institute of Technology, Tiruchirappalli - 620 015, India” on or before February 1, 2013 at 2.30 p.m. along with a Softcopy of the Technical Compliance form and Quotation Forms in MS-Excel or MS-Word file format in a CD/DVD or USB drive.

8. For any further clarifications, contact by E-Mail: purchase@nitt.edu or by written request to “The Head, Computer Support Group, National Institute of Technology, Tiruchirappalli - 620 015”

9. DO NOT VISIT US WITHOUT OUR CONCURRENCE.

Last Date for receipt of tender at NIT-T : February 1, 2013 at 2.30 PM
Opening Date for Tender : February 1, 2013 at 3.30 PM

<table>
<thead>
<tr>
<th>List of documents to be enclosed</th>
<th>Completed &amp; Signed</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Terms and Conditions form</td>
<td>YES / NO</td>
</tr>
<tr>
<td>2. Details of the Firm offering this Quote</td>
<td>YES / NO</td>
</tr>
<tr>
<td>3. NIT-T's Quotation form (Technical &amp; Price Bid)</td>
<td>YES / NO</td>
</tr>
<tr>
<td>4. Other technical specifications &amp; pamphlets</td>
<td>YES / NO</td>
</tr>
</tbody>
</table>

Note: 1. “Cover” should contain the following:
   a. Form of “Acceptance of Terms and Conditions”.
   b. Form of “Firms details”
   c. Pamphlets, if any.

2. Quotation Form (Technical & Price Bid)
1. The offers should be addressed to “The Head, Computer Support Group, National Institute of Technology, Tiruchirappalli 620015, India” and should be sent in a sealed envelope superscribed “QUOTATIONS AGAINST TENDER NOTIFICATION No.: JANUARY/2013/CSG Item No. 8: Digital Still Cameras, Digital SLR Cameras, Handycameras, Surveillance Cameras” so as to reach us on or before 2.30 p.m. on February 1, 2013 along with a Softcopy of the Technical Compliance form and Quotation Forms in MS-Excel or MS-Word file format in a CD/DVD or USB drive. However, if there is any dispute between Hard copy and Soft copy, Hard copy will be taken.

2. Each offer should be sent in a sealed cover with the tender documents. Tenders received through email or FAX will not be considered.

3. The tenders will be opened on February 1, 2013 at 3:30 p.m. in the presence of the vendors present with authorization letter from the respective companies / firms. Suppliers intending to attend the tender opening should intimate us in advance.

4. Full technical specifications and pamphlets should be sent along with the tenders. Offers without proper technical specifications will be rejected.

5. All offers should indicate the taxes and duties applicable, if any. Additional charges for packing, forwarding, freight, insurance etc., if any, should be clearly mentioned. Clearance at Customs will be arranged by us.

6. NIT-T is paying concessional Customs & Excise duty under Government of India Notification No.51/96 for Central Customs and 10/97 for Central Excise Duty vide Certificate No.TU/V/RG-CDE(183)/2011 dt.10.10.11. Currently the purchaser is paying 5% Basic Customs Duty, 2% Educational Cess on Basic Customs Duty, 1% Higher Education Cess on Educaitonal Cess, and 4% Import Additional Duty.

7. The Institute is not authorized to issue C and D forms of Sales tax certificate.

8. In case the offered items are to be imported, the rates should be quoted in foreign currency on C & F Chennai Airport. Insurance Cover should be up to National Institute of Technology, Tiruchirappalli (i.e. The Cost and Freight is up to Chennai airport and the insurance cover should be up to National Institute of Technology, Tiruchirappalli). NIT-T shall pay Customs duty if any.

9. If the price quoted is in foreign currency and if the order value is more than US$10,000 then 100% payment will be made through Letter of Credit (LC) at sight on acceptance. If the order value is less than US$10,000 , then 100% payment will be through a Telegraphic Transfer (TT). The bank charges outside India should be borne by the Supplier / Beneficiary. Part shipment not allowed. If the price quoted is in Indian Rupees, then 100% payment will be made only after installation and commissioning. No advance payment will be made.

10. No revision of the price bid will be allowed once the price bids are opened.

11. No increase in price will be allowed after our firm orders are placed.

12. The warranty period should be clearly mentioned. The maintenance charges (AMC) under different schemes after the expiry of the warranty should also be mentioned.

13. Quote should come from authorized dealer or distributor or reseller for each of the product quoted. An authorization letter from OEM should accompany your quote for each product quoted, otherwise it may lead to rejection.

14. The delivery period and other terms should be clearly mentioned.

15. Eligibility: Quotation from registered firms/company’s / manufacturer under TNGST/CST / other statutory bodies alone be considered. Any Manufacturer / Supplier / Dealer who has been declared ineligible by World Bank/government of India shall not be eligible to participate in this bid. Any fraudulent practices including concealing of facts at the time of submission of bid and there after shall lead to disqualification. List of beneficiaries especially from Educational Institutions / R & D Institutions should also be enclosed with the quotations.

SIGNATURE WITH DATE

SEAL OF THE FIRM
Tender Notification No. JANUARY/2013/CSG

COMPUTER SUPPORT GROUP

Item No. 8: Digital Still Cameras, Digital SLR Cameras, Handycameras, Surveillance Cameras

16. Complete user, technical and service documentation, and spare parts catalogue are to be provided along with the supply of the item.

17. The vendors are informed that they should not call us over phone or contact us in person. All clarifications can be obtained through E-Mail/FAX/Post. Vendors shall not make attempts to establish unsolicited and un-authorised contact with us after the opening of the offers and prior to the notification of the award. Any attempt by any vendor to bring to bear extraneous pressures on us shall be sufficient reason to disqualify the vendor.

18. Delay / loss in postal transit or due to other reasons will not be NIT-T’s responsibility.

19. We are not responsible for accidental opening of the covers that are not properly superscribed and sealed before the time scheduled for opening.

20. The tender should be made only on the “Technical compliance form” & “Quotation form” which is available in our website, otherwise it shall lead to rejection. The technical compliance form & Quotation form should be duly filled up (preferably TYPE WRITTEN IN CAPITAL LETTERS) and should clearly mention the features offered by the bidder against each specification.

21. Authorized signatory should sign on all the pages. Bids without authorized signatures will be rejected.

22. The manufacturers of the quoted make of the product must be of national / international repute and having ISO certificate.

23. Liquidated damages: If the bidder/supplier, after accepting the Purchase Order, fails to deliver any or all of the Goods within the period specified in the Order, NIT-T shall, without prejudice to its other remedies under the Rules of Purchase, proceed to cancel the order or agree to accept a delayed delivery on the condition of payment of liquidated damages by the bidder / supplier a sum equivalent to 0.50% of the total cost as indicated in the Purchase Order (which will be deemed as agreed price) for each week or part thereof of delay until actual delivery or performance is completed and such penal charges shall be limited to a maximum of 5% of the total cost. Once the maximum is reached NIT-T may proceed on its own to consider the termination / cancellation of the order.

24. The vendors are informed that they should sign a stamp paper agreement with us, for Warranty, AMC, etc. as per our terms & conditions. 5% of purchase order value should be provided in the form of bank guarantee towards performance security if the order value exceeds rupees five lakhs within the rate contract period of one year. The bank guarantee will be returned to the supplier after the successful completion of supply, installation, and the warranty period.

25. No Earnest Money Deposit (EMD) or processing fee is required for submitting this rate contract.

26. Failure to comply with all the terms and conditions mentioned herein would result in the tender being summarily rejected.

27. Vendors are informed that once the companies are shortlisted based on the technical specification, only then the price bids of the firms that meet NIT-T’s Technical specification / requirements would be compared.

28. The rate contract period should be valid till February 28, 2014. This is for new requirements / expansion as and when it arises. The vendors participated in the tender are expected to renew their offers whenever requested. The quoted prices should be valid for the entire rate contract period.

29. NIT-T reserves the right to modify or alter the specifications after short listing of tenderers.

30. NIT-T reserves the right to change the order quantity or split the orders among multiple vendors without assigning any reason(s) whatsoever.

31. NIT-T reserves the right to reject any or all the tenders without assigning any reasons whatsoever.

32. Apart from the above General Terms and Conditions, item-wise terms and conditions are enlisted in the Technical compliance form and Quotation form.

*****

ACCEPTANCE

We accept the above terms and conditions and shall comply with them strictly.

NAME OF THE VENDOR:
ADDRESS:

SIGNATURE WITH DATE-seal of the firm

3 of 9
Tender Notification No. JANUARY/2013/CSG

COMPUTER SUPPORT GROUP

Item No. 8: Digital Still Cameras, Digital SLR Cameras, Handycameras, Surveillance Cameras

“DETAILS OF THE FIRM OFFERING THIS QUOTE”

(Write or print or type in block letters and please answer all the questions)

1. Name of the firm:

2. Date of incorporation:

3. Nature of the company - Government / Public / Private Company / Partnership / Proprietorship:

4. Specify the number of years in this line of activity by the company:

5. Quantity of sales in the last three years for the Cameras (on rate contract basis):

<table>
<thead>
<tr>
<th></th>
<th>2009-2010</th>
<th>2010-2011</th>
<th>2011-2012</th>
</tr>
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<tbody>
<tr>
<td></td>
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</table>

6. Turn over in the last three years (Figures should be in Indian Rupees in Lakhs):

<table>
<thead>
<tr>
<th></th>
<th>2009-2010</th>
<th>2010-2011</th>
<th>2011-2012</th>
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<tbody>
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</table>

7. Provide the postal address, telephone & fax numbers, and email address of the nearest service center:

8. What would be the delivery period from the date of placement of an official purchase order:

9. Are you the authorized dealer or distributor or reseller for the products quoted:

10. Have you supplied any “Cameras” to National Institute of Technology, Tiruchirappalli is the last 3 years?

11. Was there any elapse or delay in supplying the goods ordered or any service related issue during the warranty period for the products ordered by NIT-T with your firm? If yes, provide details.

12. On Manufacturer’s Side to whom NITT have to contact in case of delayed supply and other issues committed by the authorized dealer / distributor / reseller:

   Contact Person Name:
   Address:
   E-mail ID:
   Telephone / Cell Phone:

SIGNATURE WITH DATE

SEAL OF THE FIRM
**Item No. 8**

**Digital Still Cameras, Digital SLR Cameras, Handycameras, Surveillance Cameras**

**TECHNICAL COMPLIANCE & QUOTATION FORM (PRICE BID)**

<table>
<thead>
<tr>
<th>Item No.</th>
<th>N.I.T.T'S SPECIFICATION</th>
<th>Make, Model &amp; Warranty</th>
<th>Unit Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td><strong>Cannon PowerShot SX160 IS or equivalent</strong>&lt;br&gt;16 Mega pixels, 16x Optical Zoom, 3&quot; LCD Monitor, Continuous AF, Servo AF, Manual Focus&lt;br&gt;Face Detect, Tracking AF, Center, with AA Alkaline Batteries, with Full HD movie recording feature.&lt;br&gt;with 3 years warranty</td>
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<td>2.</td>
<td><strong>Nikon Coolpix P7700 or equivalent</strong>&lt;br&gt;12.2 megapixels, 7.1x optical zoom, f/2.4, F6.0-42.8 mm, backside illumination CMOS sensor, 3&quot; vari-angle LCD monitor, SD/SDHC/SDXC memory card, HD 1080p 1920 x 1080/approx. 30 fps, Hi-Speed USB, Camera Strap, Lens Cap, Rechargeable Li-ion Battery EN-EL14, Battery Charger MH-24, USB Cable UC-E17, Audio Video Cable EG-CP16 with 4GB Card + pouch + HDMI Card&lt;br&gt;with 3 years warranty</td>
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<td>3.</td>
<td><strong>Sony DSC-HX200V Still Camera or equivalent</strong>&lt;br&gt;18.2 Mega Pixel, Exmor R CMOS Sensor, Carl Zeiss Vario Sonnar T Lens, 30x Optical Zoom, 3&quot; LCD Screen, BIONZ Imaging Processor, Image Stabilizer, Self-Timer, GPS, Auto Focus, Face Detection, Panorama, 3D Still Image &amp; 3D Sweep Panorama, Memory Stick Duo, PRO Duo, SD/SDHC/SDXC, Micro SD, Movie Recording, AVC MP4/AVCHD, Face Detection, Smile Shutter, Slideshow with Music, 3D Viewing Mode, Mini HDMI, DC IN Terminal, Tripod Receptacle, NP-FH50 (Lithium ION Battery), AC Adaptor, USB Charge with Micro USB / Shoulder Strap / AC Cable / Lens Cap + Strap, with 3 years warranty</td>
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<td>4.</td>
<td><strong>Sony DSC-W690 Still Camera or equivalent</strong>&lt;br&gt;16.1 Mega Pixel W Series, 10x Optical Zoom, 360 Degrees Sweep Panorama, Optical SteadyShot, Super HAD CCD 1/2.3 type Image Sensor, Sony G Lens, 3&quot; LCD, Face Detection, Memory Stick PRO Duo, SD/SDHC/SDXC, Micro, Tripod Receptacle, AV / USB interface, Rechargeable Battery Pack NP-BN / Battery Charger / Multi USB Cable / Wrist Strap / AC Power Cord, with 3 years warranty</td>
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<td>5.</td>
<td><strong>Sony DSC-S5000/B</strong>&lt;br&gt;14.1 Mega Pixels, Super HAD CCD, F=3.2-6.5, f=30-150mm, 5x Optical Zoom, 2.7&quot; LCD, Face Detection Technology, 360 Sweep Panorama with 3 years warranty</td>
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**SIGNATURE WITH DATE**

**SEAL OF THE FIRM**
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<td>II. Digital SLR Cameras</td>
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<td>6.</td>
<td>Canon EOS 60D Kit II (EF S18-135 IS) or equivalent</td>
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<td></td>
<td>18.00 megapixels</td>
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<td>Digital, single-lens reflex, AF / AE camera with built-in flash, SD memory card, SDHC memory card, SDXC memory card, Canon EF lenses (including EF-S lenses), 3” LCD, JPEG, RAW, White balance, Autofocus, Exposure Control, Shutter, Flash, Battery Pack LP-E6, AC Adapter Kit ACK-E6 with 3 years warranty</td>
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<td>7.</td>
<td>Nikon Digital SLR camera Nikon D7000 body</td>
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<td>16.2 Mega Pixels CMOS sensor, 1080p HD video recording with mic jack for external microphone, ISO 100-6400 (plus H! and H@ equivalent to ISO 12,800/25,600), 39- point AF system with 3D tracking, 2016 pixel metering sensor, High power zoom lens Nikon 18-300mm : Nikkor AFS-DX 18-300mm F 3.5- 5.6 G ED lens. with 3 years warranty</td>
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<td>8.</td>
<td>Nikon D5200 SLR Camera or equivalent</td>
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<td>24 Megapixel, Nikon F mount (with AF contacts), CMOS sensor, Image sensor cleaning, Image Dust Off reference data, SD (Secure Digital) and UHS-I compliant SDHC and SDXC memory cards, Eye-level pentamirror single-lens reflex viewfinder, White balance, H.264/MPEG-4 Advanced Video Coding, ISO 100 to 6400, Hi-Speed USB, Type C mini-pin HDMI connector, Wireless remote controller, EN-EL14 rechargeable Li-ion battery, MH-24 battery charger, Strap, UC-E17 USB cable, EG-CP16 audio/video cable, DK-5 eyepiece cap, BS-1 accessory shoe cover, DK-20 rubber eyecup, BF-1B body cap with D-SLR Bag &amp; 4GB SD Card, with 3 years warranty</td>
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<td>9.</td>
<td>Sony SLT-A57 SLR Camera or equivalent</td>
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<td></td>
<td>16.1 Mega Pixel Camera with SAL1855 Lens, Interchangeable lens with built-in flash, Sony A-mount lenses, operation with Minolta/Konica Minolta lenses confirmed, 15-point AF system with 3 cross sensors, AVCHD Ver 2.0 (Progressive) Full HD Movie, Auto Portrait Framing, Auto, ISO 100 to 12800 Sensitivity, Memory Stick Pro Duo, Memory Stick PRO-HG Duo, SD Memory card, SDHC Memory card, SDXC memory card, JPEG, RAW, 3D still image MPO file formats, Sweep Panorama &amp; 3D Sweep Panorama Movie Recording, AVCHD Ver. 2.0 compliant / MPEG-4 AVC (H.264), SVGA 1.2 cm Color Viewfinder Single-shot AF, Auto AF, Continuous AF, Manual Focus, Built-in Auto Pop-up Flash, rechargeable battery pack NP-FM500H, USB2.0 Hi-Speed &amp; HDMI mini, with 3 years warranty</td>
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<tr>
<td>III. Handycameras</td>
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</tbody>
</table>
| 10. | Panasonic HC-X900  
3.5" LCD Monitor, 1/4.1" MOS Sensor x 3, 7.11 megapixels  
Still image, 6.57 megapixels video, 12x Optical Zoom,  
White Balance, Image Stabilizer, SD/SDHC/SDXC Memory Card, MPEG-4 / H.264, 5.1 Surround, Microphone, HDMI,  
USB 2.0, AC Adaptor, AC Cable, DC Cable, Rechargeable Battery Pack, IR Remote, AV Multi Cable, Shoe Adaptor,  
Lens Hood, USB Cable with 3 years warranty | | |
| 11. | Sony Handycamera HDR-CX260 (Flash Memory)  
Flash Memory HD Camcorder, MPEG4-AVC/H.264 HD Video Codec, Movie Recording on Memory Stick and  
SD/SDHC Memory Card (16GB Built-in Flash Memory),  
1/3.91 "Exmor R" CMOS Image Sensor with BIONZ Image Processor, Sony G Lens, 30x Optical Zoom, 8.9 Mega  
Pixels Still Image, Optical SteadyShot, 3" LCD Screen, Inbuilt GPS, Face Detection, Smile Shutter, Intelligent Auto,  
provision for External Mic. Input, HDMI (Mini), USB (TypeA, mini-AB / USB 2.0 Hi-speed) interface with USB & HDMI mini cable, NP-FV50 Rechargeable Battery Pack with AC adaptor & Power Cord, with 3 years warranty | | |
| 12. | Sony Handycamera HDR-XR260 (160GB Harddisk)  
160GB memoryHDD, built-in projector, FullHD recording at 60p (NTSC) / 50p (PAL),, MPEG4-AVC/H.264 HD Video Codec, 1/3.91 "Exmor R" CMOS Image Sensor with BIONZ Image Processor, Sony G Lens / 37mm, 30x Optical Zoom, 8.9 Mega Pixels Still Image, Optical SteadyShot, 3" LCD Screen, Inbuilt GPS, Face Detection, Smile Shutter, Closer Voice, iAuto, Intelligent Auto, provision for External Mic. Input, HDMI (Mini), USB (TypeA, mini-AB / USB 2.0 Hi-speed) interface with USB & HDMI mini cable, NP-FV50 Rechargeable Battery Pack with AC adaptor & Power Cord, with 3 years warranty | | |
| 13. | Sony Handycamera HDR-PJ600VE (220GB Harddisk)  
220GB memoryHDD, built-in projector, FullHD recording at 60p (NTSC) / 50p (PAL).  
### Item No. 8: Digital Still Cameras, Digital SLR Cameras, Handycameras, Surveillance Cameras

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<tr>
<td>IV. Surveillance Cameras with PoE</td>
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<tr>
<td>14.</td>
<td>D-Link DCS-3410 Fixed Network Camera or equivalent 30fps, 704x480, 0.3lux, 10/100, with PoE 4x Digital Zoom, Simultaneous Dual-Stream Support with 1 Year Warranty</td>
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<tr>
<td>15.</td>
<td>D-Link DCS-6113 Full HD Day &amp; Night Dome Network Camera or equivalent, 30fps, 1920x1080, 0.12lux, Full HD, with PoE, Digital Zoom 16X, IPv6, MicroSD card slot with 1 Year Warranty</td>
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<tr>
<td>16.</td>
<td>D-Link DCS-3110 Fixed Network Camera or equivalent 30fps, 640x480, 1.5 Lux, 10/100 with PoE 4x Digital Zoom, Simultaneous Dual-Stream Support with 1 Year Warranty</td>
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<td>17.</td>
<td>D-Link DCS-3415 Fixed Network Camera or equivalent 30fps, 640x480, 1.61 Lux, 10/100 with PoE 4x Digital Zoom, Simultaneous Dual-Stream Support with 1 Year Warranty</td>
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<td></td>
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<tr>
<td>18.</td>
<td>D-Link DCS-7510 or equivalent 0.7 lux, 10/100, 16x Digital Zoom with PoE Simultaneous Dual-Stream Support with 1 Year Warranty</td>
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<tr>
<td>19.</td>
<td>Panasonic WV-SP105 or equivalent 30fps, 1280 x 960, 10/100, with PoE 4x Zoom, with 1 Year Warranty</td>
<td></td>
<td></td>
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<tr>
<td>20.</td>
<td>Panasonic WV-SF332 or equivalent 30fps, 10/100, 0.2 lux, 800x600, with PoE 4x Digital Zoom, with 1 Year Warranty</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Note:**
1. The order will be based on the actual requirement at the time of ordering.
2. In case if any specific make or model is specified by NIT-T then in that case quote should be for the same.
3. One sample product with the same specification as quoted should be supplied for testing and benchmarking, if requested at your cost.
4. The make, model and the warranty period should be clearly specified.
5. The rates should be quoted on Door Delivery (F.O.R. N.I.T.T.) Basis. The items should be delivered at the NITT department address specified in the purchase order.
6. The items should be supplied as per our indent as and when the demand arises.
7. The rate should be valid till February 28, 2014.
8. The delivery should be at N.I.T.T: within a week from the date of Indent.
Tender Notification No. JANUARY/2013/CSG
COMPUTER SUPPORT GROUP
Item No. 8: Digital Still Cameras, Digital SLR Cameras, Handycameras, Surveillance Cameras

NIT-T’S COPY (To be filled in and submitted)

Last Date for receipt of tender at NIT-T: February 1, 2013 at 2.30 PM
Opening Date: February 1, 2013 at 3.30 PM

CHECKLIST TO BE FILLED IN BY BIDDER
(Please make sure that these pages are filled and send duly signed)

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</tr>
<tr>
<td>2. Details of the Firm offering this Quote</td>
<td>YES / NO</td>
</tr>
<tr>
<td>3. NIT-T’s quotation form (Price Bid)</td>
<td>YES / NO</td>
</tr>
<tr>
<td>4. Other technical specifications &amp; pamphlets</td>
<td>YES / NO</td>
</tr>
</tbody>
</table>

FOR NIT-T USE ONLY

Name of the Vendor Address (Location):

| 1. Terms and Conditions form duly signed | YES / NO |
| 2. Details of the Firm offering this Quote | YES / NO |
| 3. NIT-T’s quotation form (Price Bid) | YES / NO |
| 4. Other technical specifications & pamphlets | YES / NO |
| 6. No. of enclosures |                       |
| 7. Status of tender | Accepted for evaluation / Rejected |

REGISTRAR